

22-23 September 2011 WORKSHOP AND „PROJECT CLINIC“

IMPACT Center Zadar, Croatia Preparation for Adriatic IPA Cross-Border Cooperation  
2nd Call for Proposals

### INFORMATION ON THE WORKSHOP

**Why this workshop?** IPA Adriatic Cross-Border Cooperation (CBC) Programme for 2007-2013 ([www.adriaticipacbc.org](http://www.adriaticipacbc.org)), which includes eight countries situated around the Adriatic Sea, fosters capacity building for sustainable development in the Adriatic Region. The 2nd Call for Proposals has been opened since 3rd August, with deadline for submission of project proposals set for 2nd November 2011. The overall financing amounts to 82 million euros divided into three priorities:

- 1) Economic, Social and Institutional Cooperation
- 2) Natural and Cultural Resources and Risk Prevention
- 3) Accessibility and Networks

The projects proposed within Adriatic IPA CBC must involve at least one beneficiary from one EU Member State and one from a Candidate or Potential Candidate State. Partnerships larger than two are scored higher, but a project must involve only those organizations which will ensure effective implementation and meeting of set objectives.

The purpose of this workshop is to provide potential applicants and their partners with hands-on advice about avoiding the most common pitfalls in the preparation of a project. **At least 50% of the workshop will be devoted to one-on-one consultations between the trainer and the participant(s)**, in order to ensure the quality of the project proposal.

**Objectives of the workshop** This workshop and the „project clinic“ will provide the participants with:

- A review of the crucial project cycle management rules important for preparing a high quality project proposal,
- Examples of successful IPA CBC projects and relevant documentation,
- Targeted advice for developing all the sections of the application form,
- **Advice on specific problems and dilemmas in the preparation of the project applications**

**Participants** Applicants for the Adriatic IPA CBC 2nd Call for Proposals and their partner(s) who already have developed project ideas and need additional advice and a quality check of their project proposals

**Trainers** **Dr. Irena Đokić** works as a Senior Research Assistant at the Institute of Economics, Zagreb, in the multidisciplinary Department for Spatial Economics (<http://www.eizg.hr/drsc-irena-dokic-hr-HR/63.aspx>). After obtaining her Master of Arts degree in Urban Management at the Institute for Housing and Urban Development Studies in Rotterdam, she gained her doctorate degree at the Faculty of Economics in Split on the theme of brownfields redevelopment. Her specialization is planning and programming at national, regional and local level and building capacities of relevant institutions in this field. She has worked on a large number of projects related to management of regional and local self-government units in Croatia, as well as on EU cross-border cooperation programme. In the last few years she has focused on problems of brownfields redevelopment. She is a guest lecturer at universities - on local economic development, sustainable development and architecture, management in local and regional self-government, as well as a trainer on all aspects of EU project management and strategic planning.

**Dr. Marijana Sumpor** works as a Research Associate at the Institute of Economics, Zagreb since 2001 (<http://www.eizg.hr/en-US/-Dr-Marijana-Sumpor-71.aspx>). She gained her PhD at the University of Split, faculty of Economics Split, and defended her thesis on *Coordination of Development policies Towards an Integrated Regional Development Policy* (2005). Dr. Sumpor is active as a researcher, consultant, lecturer and trainer within educational and development programmes and projects financed from national, EU and other international sources. Her main fields of interest are national and EU development policy, regional and local development, strategic planning, governance, coordination and evaluation of development policies, programmes and projects. She regularly conducts courses and workshops on project management and strategic planning for various audiences and has ample experience with assessment of project proposals.

**Hrvoje Marušić**, after a pluriannual career in the EU assistance and regional development programmes at national and international level, currently works as Director of the Development and Project Management Department in the Region of Primorje and Gorski kotar. He is President of the International Relations Committee of the City Council of Opatija and member of expert groups at national and international level. His experience includes work at the Joint Technical Secretariat of INTERREG IIIA Adriatic CBC Programme, as well as membership at the IPA Adriatic CBC Joint Monitoring Committee.

**Organizer** UNDP Croatia, within the Project "Programme Development of IMPACT - European Center for Cross-Sector Partnership"

**Language** English and Croatian (without translation) – workshop in English and „project clinic“ in English and Croatian, as needed

**Place** Zadar, IMPACT Center, Put stanova bb

**Time** **22 September 2011: 09.00 – 17.00 (workshop)**  
**23 September 2011: 09.00 – 17.00 (project clinic)**